

# Management Tools/Goal Setting Meeting Form/Beauty Industry

Name: \_\_\_\_\_

Date: \_\_\_\_\_

Month’s Results: \_\_\_\_\_

**Last Months Review:** \_\_\_\_\_

Manufacturer/Brand	Goal \$	Actual \$	Next Month Goal \$	New Door Goal	Actual New Doors	Next Months New Door Goal	Action Steps
▪							▪
▪							▪
▪							▪
▪							▪
▪							▪
▪							▪
▪							▪
▪							▪
▪							▪
<b>TOTAL</b>							

Target Accounts
1. _____
2. _____
3. _____
4. _____
5. _____

Strategy
1. _____
2. _____
3. _____
4. _____
5. _____

Expected help from coach (you, the Manager):

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Date of next scheduled GSM: \_\_\_\_\_ Time: \_\_\_\_\_ Meeting Location: \_\_\_\_\_ Initials: Consultant \_\_\_\_\_ Manager \_\_\_\_\_